

Grants 102 (External)



Today we are going to discuss

- Finding Funding
- Proposals – Essentials & Best Practices
- Intro to Sponsored Programs (SP)



Locating Funding – Quick Start

- Talk with your colleagues, chair, and deans
- Get to know your SP Staff at Cal Maritime
- Contact SP and sign up for grant funding alerts to become familiar with external sources of funding
- Attend Grant Workshops – internal and external

Locating Funding

- PI (Principal Investigator) – primary decision-maker on where to seek funding
- If unsure of where to look for funding go to SP on the Cal Maritime website and fill out the Prospectus Form
(<https://continueded.formstack.com/forms/prospectus-form>)

Locating Funding

- New grant search tool: GRC (Grant Resource Center).
- Grant search tool searches federal and foundation databases.
- <https://www.aascu.org/grc/Login.aspx?returnUrl=http://www.aascu.org/grc/Default.aspx>
- Username: csum
- Password: research

Proposal

- Process
 - Types of Proposals
 - Standard Proposal Components
 - Preparing a Proposal
 - Proposal Writing Basics
 - Proposal Submission

Process – Types of Proposals

Physical Oceanography

PROGRAM GUIDELINES

Apply to PD 98-1610 as follows;

For full proposals submitted via [FastLane](#): standard [Grant Proposal Guide](#) proposal preparation guidelines apply.

For full proposals submitted via Grants.gov: the *NSF Grants.gov Application Guide; A Guide for the Preparation and Submission of NSF Applications via Grants.gov Guidelines* applies. (Note: The *NSF Grants.gov Application Guide* is available on the Grants.gov website and on the NSF website at: http://www.nsf.gov/publications/pub_summ.jsp?ods_key=grantsgovguide)

Important Information for Proposers

A revised version of the *NSF Proposal & Award Policies & Procedures Guide (PAPPG) (NSF 16-1)*, is effective for proposals submitted, or due, on or after January 25, 2016. Please be advised that, depending on the specified due date, the guidelines contained in NSF 16-1 may apply to proposals submitted in response to this funding opportunity.

DUE DATES

Full Proposal Target Date: August 15, 2016
August 15, Annually Thereafter

Full Proposal Target Date: February 15, 2017
February 15, Annually Thereafter

SYNOPSIS

The Physical Oceanography Program supports research on a wide range of topics associated with the structure and movement of the ocean, with the way in which it transports various quantities, with the way the ocean's physical structure interacts with the biological and chemical processes within it, and with interactions between the ocean and the atmosphere, solid earth and ice that surround it.



Process – Types of Proposals

- Sierra Club Foundation (Private, non-profit)

What We Fund

Climate Solutions, Conservation, Movement Building

Finding climate solutions, continuing our legacy of conservation, and building a stronger movement are intertwined, and they are all critical to achieving our mission. This holistic approach is required as threats to planetary and human health become more acute.

Achieving ambitious goals requires mobilizing unprecedented people power. The environmental movement of the future must be bigger and more diverse. It must better represent and amplify the voice of the American people.

And we are in a great position to help build it. Our investments in the Sierra Club's community-based and online organizing work, national media, and policy advocacy support many of the clean energy successes we're seeing today.

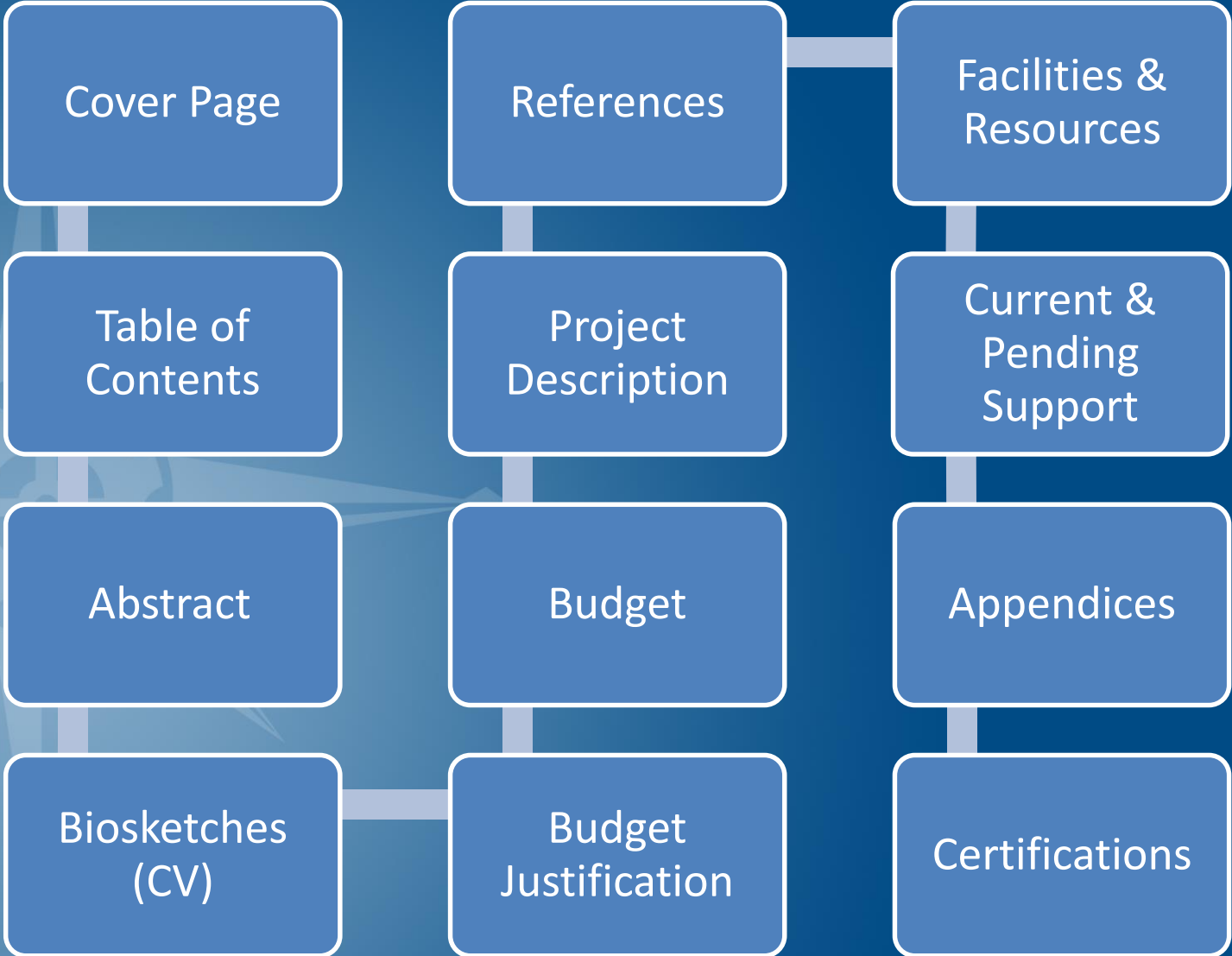
This is conservation today: habitat, water, air quality, ecosystems – viewed through the lens of climate solutions with an eye toward justice for all.

Process – Types of Proposals

- Letters of Intent (LOI)
- Pre-Proposals
- Full Proposals

Note: LOI's and Pre-Proposals must be reviewed and approved by SP

Process – Standard Full Proposal Components



Process – Preparing a Proposal

- PI
 - Writes the technical content of the proposal, oversees completion of proposal documentation and supplementary information.
- SP
 - Provides basic institutional information for the proposal and assists with budget and proposal review.

Process – Proposal Writing Basics

- Allow plenty of time
- Read the guidelines completely and thoroughly before beginning
- Follow the guidelines
- Use the guidelines as a guide to structure your Project Description, Scope of Work, or Narrative.
- The reviewers appreciate clarity.

Process – Proposal Writing Basics

How to begin writing your draft proposal narrative.



Request

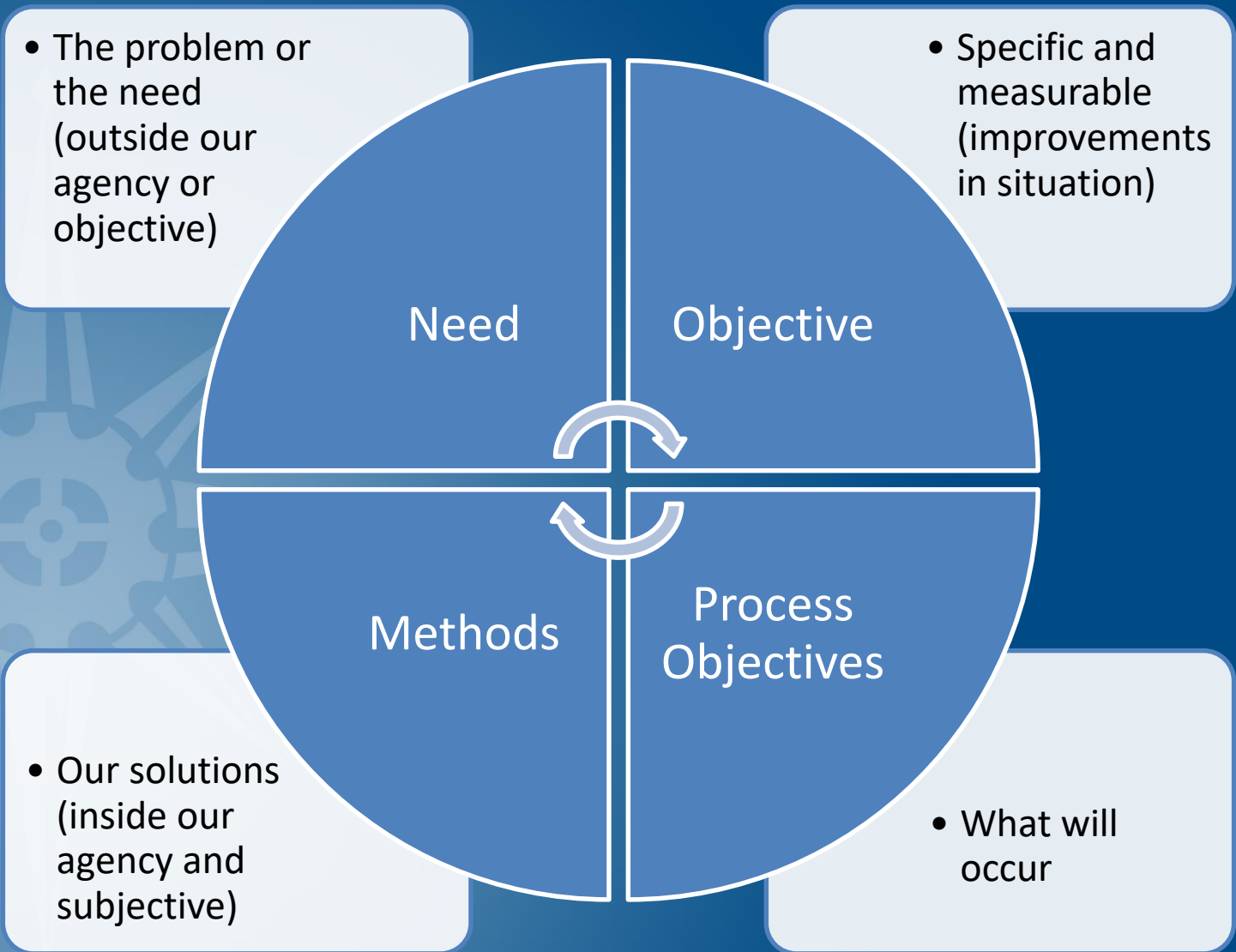
Agency

Needs Statement

Objectives

Funding

Process – Proposal Writing Basics



Process - Proposal Submission



- Campus routing consists of review and signatures of
 - PI, Co-PIs
 - Department Chair
 - Dean
 - Sponsored Programs Dean
 - Budget Director
 - Accounting Manager
 - VP, Administration and Finance
 - Provost
- Notify department chair and SP as soon as you begin preparing a proposal. The proposal approval process takes a minimum of two weeks.
- Once signed off by all campus signers we can submit.

Office of Sponsored Programs?

- Consultation for locating research funding
- Assist in proposal review and development
- Agency guidelines and budget reviews
- Award negotiations and award acceptance
- Regulatory compliance

