Our Mission

To graduate students who are:

• Readily employable.

• Ready for graduate-level education.

• Competent, Confident, and exemplify Professionalism.
What’s So Special About Cal Maritime?

High Quality Education:

• Ranked #1 Public School - Regional Colleges (West) - U.S. News & World Report 2020

• Best Values Colleges - Forbes 2019
Who Employs Cal Maritime IBL Graduates?
A business degree from Cal Maritime will give you a leg-up in these jobs...

- General manager
- Purchasing manager
- Inventory manager
- Port manager
- Freight broker
- Marine underwriter
- Shipping agent
- Logistician
  - Company
  - Port
  - Nonprofit
  - Military
- And many others!
What is Logistics?

• Managing the flow of inventory, information, and cash
• Everything involved in providing...
  *The right* product,
  *In the right* quantity
  *In the right* form,
  *At the right* place,
  *At the right* time,
  *At the right* cost,
  *delivered to the right* customer
Something More Complex…

15 different foreign and domestic companies, with hundreds of suppliers in 7 different countries; assembled in SC and WA.
# Career Opportunities in Logistics

<table>
<thead>
<tr>
<th>Annual Median Wage</th>
<th>San Jose Metro Area</th>
<th>California</th>
</tr>
</thead>
<tbody>
<tr>
<td>Purchasing Managers</td>
<td>$146,730</td>
<td>$134,750</td>
</tr>
<tr>
<td>Industrial Production Operations Managers</td>
<td>$135,120</td>
<td>$112,340</td>
</tr>
<tr>
<td>Transportation and Distribution Managers</td>
<td>$125,140</td>
<td>$96,330</td>
</tr>
<tr>
<td>Financial and Investment Analysts</td>
<td>$102,540</td>
<td>$87,580</td>
</tr>
<tr>
<td>Logisticians</td>
<td>$94,300</td>
<td>$81,910</td>
</tr>
<tr>
<td>Accountants and Auditors</td>
<td>$83,680</td>
<td>$75,880</td>
</tr>
</tbody>
</table>

The Cal Maritime Approach

- Innovative curriculum with small class sizes
- Hands-on learning through experience
- Focused curriculum
International Experience & Studying Abroad
Research, Conferences, & Competitions
The IBL Cadet Experience

• Trained for team leadership from Day 1
• Self-discipline and personal resilience training
• Accountability for self and others
IBL Corps Responsibilities & Experience

Freshman – Fall
Corp Watch & Training

Freshman - Spring
Inventory Clerk

Sophomore - Fall
Inventory Clerk

Sophomore - Spring
ERP Analyst I

Junior – Fall
ERP Analyst I

Junior – Spring
ERP Analyst II

Senior
Operations Manager I

Senior – Spring
Option 2:
Senior Operations Manager

Senior – Spring
Option 3:
Project Manager I

Senior – Spring
Option 4:
Procurement Manager I
IBL Corps Responsibilities & Experience
Hard Work Pays Off at Cal Maritime!

- Highest Graduation Rates in the CSU System
- Outstanding Job Placement
- Many students go on to Graduate School
Admission to Graduate Schools

- Erasmus University, Center for Maritime Business and Logistics (Rotterdam)
- Hult International Business School (London, San Francisco)
- UC Davis, Agricultural Development
- Tulane University Law School
- University of San Francisco - MBA
- St Mary’s College - MBA
- Geisel School of Medicine at Dartmouth College
Cadet Introductions

• Name and Expected Graduation Date.
• Where are you from?
• Why did you choose IBL at Cal Maritime?
• Favorite experience at Cal Maritime?
• Future Plans?