# CAREER SERVICES NEWSLETTER

## March 2021 vol 1



## Recently posted interviews for Konnecting Keelhaulers

- Justin Meyer '02 | Deputy Director of Acquisitions Programs, USCG
- Jacob Lassila '18 | Senior Utility Plant Operator, Genentech
- Brent Morency '17 | Area Manager, General Dynamics NASSCO
- Michael Torreano '19 | AB Tankerman, Kirby

## Soon to be posted interviews for Konnecting Keelhaulers

- Annie Chan '18 | Service Operations Supervisor, Siemens
- Benjamin Potter '17 | Ocean Marine Underwriter, Intact Insurance Specialty Solutions

#### PRESENTATIONS

Western Towboat Company - Mar 2 at 1100 CBRE - Mar 3 at 1730 Port of Virginia - Mar 4 at 1100 US Department of State - Mar 9 at 1100 Bay City Boiler - Mar 10 at 1730 TMMG - Mar 11 at 1730 Email Tess Luna if attending

### **NEW ON KCC**

Solano County College Intern

**Boeing** Summer 2021 Internship

American Maritime Officers 3rd Engineer w/ Keystone State

**Crowley - Seattle** Multiple Full Time Positions

General Dynamics NASSCO Project Support Engineer

> State of Washington Maritime Risk Lead

**Calpine Corporation** Power Ops Intern - 2 locations

Go to KCC and click the jobs and internships for more.

#### Meetings/Events ST II - Mar 2nd

WML – Mar 4th & 5th



## **Thoughts on Networking**

If you've been checking out the recently launched Konnecting Keelhaulers interview series, you might have noticed a theme that alums keep touching on when looking for Co-Ops or jobs. Each of the interviewees have touched on how important networking has been for them in their career. Whether that is follow up calls and/or emails after meeting a recruiter at a career fair or company presentation, connecting with an alum or industry professional through good old fashioned outreach, or joining organizations on campus or in

the community that put you in touch with new people, networking is a sure fire way to give you a leg up on the competition in your Co-op or job search. One of the reasons these alums agreed to be interviewed was because they saw how important networking had been for their careers and wanted to give back to current cadets at Cal Maritime. Each one detailed that you will definitely have to put in work to build a network, making sure you stay in periodic contact with people to build over time. Don't just

reach out when you want something. Many times, this network building begins by showing a genuine interest in what the individual does. Soon, you may find your network working for you, reaching out to people they know to connect you. If you are nervous starting these conversations, please reach out to us in Career Services and we can help you get started on your journey.



Make a 1 on 1 with a career coordinator

Wendy Higgins whiggins@csum.edu

Tess Luna tluna@sum.edu

csum.edu/career-center

Leora Hodes lhodes@csum.edu

Ryan Rodriguez rrodriguez@csum.edu

Ryan Scheidemantle rscheidemantle@csum.edu